



CORPORATE PROFILE



www.ecomanonline.com

About



EcoMan Training Company was established in response to the growing need for quality training to support the business community within your Company, Department or Organization by providing a high standard of Training Programs, Courses, Seminars, Workshops and Consultancy Services to employees in a very competitive business environment.

Following the latest trends and ideas in Technology and Management techniques, and with its in-depth knowledge of the business environment, EcoMan Training Company is able to meet the special requirements of both local and international business throughout the Middle East.

EcoMan Training & Consulting is an independent multinational firm with more than 25 years of experience in helping regional organizations develop their human capital in all fields of management. Since 1990, we have been entrusted by our clients to provide the most reliable training and consulting products and services in the region.

Our innovative and diversified range of training programs and consulting services are designed and delivered by an ever-growing team of full time multilingual consultants experienced in providing solutions relevant to this part of the world and applicable to today's business challenges. We pride ourselves on our track record in this regard and on our long-standing relationships with our clients, many of whom have been with us since we started business.

Our public training programs have attracted more than 300,000 participants from almost 3,000 organizations many of whom also entrust us with their needs for bespoke in-company programs. Our client base is steadily growing and so is our commitment to remain the regional leaders in the fields of training and consulting.

EcoMan Training Company has always been a great place to work but we have worked very hard during the last two years to make it even better. We have recruited a number of well trained, highly motivated innovative managers and trainers to cope with our ever increasing project demands. We are committed to global unification of work practice and standards, offering template solutions to regional offices and clients alike. And we have implemented a program of high-involvement innovation through policies which:

- Make people management our highest priority Link staff training to global and regional business planning Install Team structures formally train our leaders to assist quicker Team cohesiveness.
- Focus on Team work rather than individual tasks through the incorporation of project management concepts
- Shift focus to knowledge management rather than task management because we see our people as 'assets' to be cultivated rather than 'labour costs' to be minimized.
- Our Quality Assured Training programs not only have the distinction that they have undergone in-depth review and strict examination process by professional governing and certifying bodies but also have direct relevance to the training needs of candidates representing a specialized profession.

Vision

Excellent Consultancy and Industrial Training Services & Solutions and to be your most trusted partner in developing excellence for generations to come. EcoMan Training Company will be the centre of excellent training and consultancy setting the benchmarks of the industry.

Mission

Our mission is to provide world-class training and Engineering consulting services for the development and implementation of strategies, techniques, processes, and systems. We endeavour to bring world-class performance to the purchasing, contracting, planning, storage, transportation, projects, and operational activities for materials, equipment, construction, and services that are required by our clients.

- We will earn the trust and confidence of our clients by providing the most reliable training and consulting products and services in the region.
- We will continuously innovate to ensure we are aligned with our clients and we will strive for excellence in everything we do.
- We will walk the talk when it comes to our employees and prove why EcoMan Training Company is the leading employer in our industry.



Objectives

It is our objective to excel in each of the following categories:

- Bringing your staff up to date with the latest techniques.
- Improve their performance.
- Deepen their understanding of their working environment.
- Provide new ideas they can use in their daily tasks.
- Services which are proactive and responsive to the requirements of the industry
- Customer Satisfaction as measured by improvement in the results of customer satisfaction surveys and feedback
- Instructors and consultants that are of the highest calibre and known to be key leaders of their industry
- A working environment of productive and progressive workforce bounded by Team spirit, innovation, and goal achievement
- Highly efficient and effective administrative operations using globally certified quality management best practices.

Values

We at EcoMan Training Company uphold:

- Honour – We uphold uncompromising integrity by demonstrating loyalty, honesty, and ethical behaviour in all of our transactions. We accomplish this by placing the success of our business, its people, and our customers ahead of any personal gain
- Excellence - We strive to achieve continuous improvement in our organisation and ourselves to deliver the highest quality services and top of the line programmes
- Responsibility - We provide and maintain constant credibility by consistently delivering on our commitments, admitting to our mistakes, and being held accountable for our performance
- Customer Satisfaction - We work with high-energy, enthusiasm, the desire to exceed our customers' expectations
- Innovation – We will provide our valued clients with the means to continuously improve their ability to efficiently and effectively implement best practices
- Mutual Relationships – We understand the success of our company is directly related to the success of our client partners.
- Mastery
- Reliability
- Client-Centricity



Strengths

- Use of broad global resources
- Our training evaluation systems enable organisations to understand more about the effectiveness of all development provided. First launched in 1990, our systems are now multilingual, and used globally by some of the world's leading businesses to make every training pound/dollar/euro/yen/dirham – go further.
- Learning Design: Since 1990 we have been tailoring programs to the needs of different businesses and sectors. Today we are world renowned as experts in tailoring and learning design. Our world class learning design, which always incorporates accelerated learning methods, ensures a quality of content combined with innovative and engaging delivery that delivers genuine competitive advantage through development.
- Technology: we possess, understand and apply internet based learning technologies, blended with traditional solutions to deliver profoundly different development which is more accessible, portable, relevant and powerful than our competitors.
- People: Since 1990 we have been investing in the building and development of an exceptional group of people. Today and everyday our team delivers benefits of this investment back to you – our clients. EcoMan Training Company trainers are best in class; they are strong business people with expertise, insight, energy and inspiration. Our developers, designers and technicians are instinctive, quick and brilliant. Our service is consistent, speedy, accurate and attentive. Daily creativity from everyone - is one of the beautiful by-products team confidence and capability.

- The ability to facilitate innovative thinking and exchange of ideas
- Skill to develop client-specific strategies
- A strong value of client loyalty which increases value to clients
- The ability to respond flexibly to diverse client needs that allow for a primary focus on activities/offerings that advance the careers and skills of our clients' employees
- Ability to provide expertise across diverse industries from oil/gas, to manufacturing, finance, military, and government
- Ability to provide real-world solutions to current real-world issues
- Learning Generations: EcoMan Training Company develop learning solutions for all four learning generations – generation X and Y, baby boomers and traditionalists – these generations were all educated differently and all respond to different learning stimulus. Every generation is represented in the workplace today but how many organisations even consider these differences, let alone use this insight to produce more effective development solutions? EcoMan Training Company do.



Our Training Services

We are the leading provider of training programmes across the region, boasting the largest and most diverse range of training courses with more than 1500 public programmes covering management, technical and core-skills improvement programmes.

Our Expertise Covers:

Management Development and Leadership
 Business and Strategy
 Personal and Professional Development
 Audit
 Banking, Finance and Accounting
 Project Management
 ICT and Telecoms

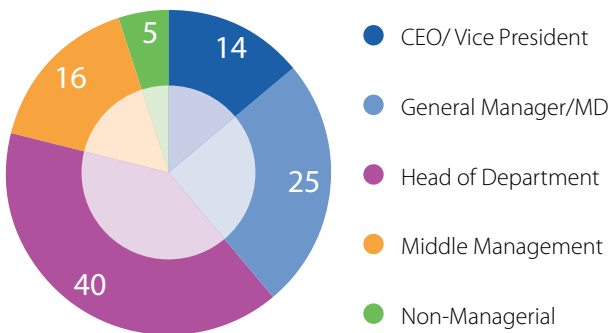
HR and Training
 Supply Chain
 Industrial
 Healthcare
 Sales, Marketing and PR
 Real Estate
 Oil & Gas

Our association with key partners and awarding bodies allows us to provide cutting edge information with recognised certification through public seminars, customised in-house training, consultancy, distance learning, workshops and blended solutions.

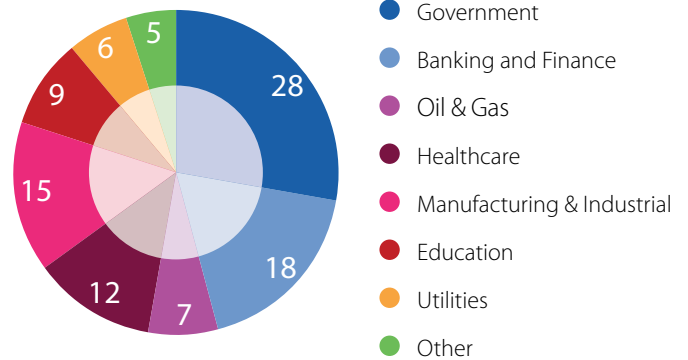
EcoMan Co. experience promises a superior solution with renowned industry experts and leaders in their field.

Who Attends Our Training Seminars

By Seniority



By Industry





Our Training Services:

EcoMan's training programs have been developed and are continually updated, based not only on the latest international technical and management principles and practices, but also on field research, first-hand experience, in-depth knowledge of the region and the specific requirements of organizations.

1. Public Training Programs:

Public Training Programs are open to participants from any organization. These participants have the opportunity to concentrate on their learning away from the job and without the pressures of day-to-day work. Participants also benefit from sharing experiences with people from other organizations and gain a new perspective on common problems.

Terms and Conditions for Public Programs

- a. **Frequent Nomination Plan** In recognition of those clients who frequently nominate participants on public programs offered by EcoMan Training Co., a special frequent nomination discount of 10% on paid fees will be given if 10 or more candidates are nominated per year. This special discount will apply to the 10th paid nomination onwards on programs offered. Moreover, clients who nominated 10 or more participants during last year will be eligible for the 10% discount for every nomination in 2015.
- b. **Several Nominations on the Same Program** In addition to the above plan, one extra free place is offered to any organization that makes 2 paid nominations for the same program and dates.
- c. **Cancellation Terms** If a confirmed registration is cancelled less than 5 calendar days prior to the program start date, a substitute participant may be nominated to attend the same program, or a 20% cancellation charge is applied. The 100% cancellation fee will be charged in case the participant is a no-show.

2. in-Company Training Programs:

Most of the training programs described in this directory can be offered "in-company" in English or Arabic and are then designed to effectively and economically meet the specific needs of the client. EcoMan Co. can also design and offer "in-company" programs on subjects that are not listed in this directory. In addition, programs can be designed based on any combination of topics listed in this directory.

In-company programs benefit the client because they:

- Address issues specifically related to the organization.
- Include specially designed cases and exercises, which apply to the client's situation.
- Enable the organization to select the proper mix of participants to ensure maximum benefit.
- Build team spirit among the program participants.
- Are cost effective.

Program Material and Customization:

EcoMan will design and prepare all the material required for "in-company" programs, including training binders with the client's name and logo and participation certificates for those with full attendance. EcoMan Co. will also customize the presentation if the client can provide to the assigned consultant relevant information (priorities, problems faced at work, etc.) within a reasonable period prior to the start of the training program.

3. Individualized Training Programs:

Individualized Training Programs (ITPs) are concentrated, practical, one-to-one coaching sessions, with individuals receiving the full-time attention of specialized and experienced consultants.

EcoMan Co. has conducted many such in-depth training programs, which were specifically designed for individual participants. The subjects covered were based on the specific needs of each participant. The programs usually comprise briefings by EcoMan Senior Consultants, reviews of manuals, reports and other data, as well as supervised exercises and structured discussions. ITPs may last from one day to three months, depending on individual and organizational needs, and may be conducted in English and/or Arabic.

4. Training Methodology:

EcoMan Co. relies on a variety of training and facilitation methods and techniques. Used whenever applicable, these methods are aimed at enhancing individual and group interaction while maximizing learning. Some of these methods are:

- Brief presentations by the consultant.
- Group debriefs.
- Individual and team exercises, indoors and outdoors.
- Behaviour modelling and role-plays.
- One-to-one and group discussions.
- Case studies, simulations and small projects.
- Video films, videotaping and playback.
- Self-analysis questionnaires and learning instruments.
- Assessment tests at the beginning and end of training programs.
- Individual action plans (to follow up and evaluate training results).

Most training programs are facilitated by bilingual (English and Arabic) consultants. Public programs are held from 8:30 a.m. to 3:00 p.m. (lunch included). However, in-company programs can be more intensive with extended hours.



5. Action Plans and Training Follow-Up:

To ensure the concepts and skills introduced in our programs are duly transferred to the workplace, EcoMan is ready to incorporate an "Action Plan" section at the end of any training program. This section will constitute an integral part of the training and will be completed by the participants before the closing of the program.

If requested by the client, EcoMan also stands ready to design a follow-up training session and/or consult with the client to try to expedite the transfer of learning to the workplace and to deal with any post-training issues which may impact the business.

6. Consultant's Feedback:

At the formal request of the client, EcoMan will be glad to give a brief evaluation of the participants (attendance, participation, etc.) and to provide the client's Management with a summary evaluation of the training.

We are proud to be the leading training provider of choice across the Middle East and we would welcome an opportunity to discuss your company's training and development initiatives.

Please contact us on info@ecomman-uae.com for one of our training specialists to get in touch.

Phone +971 2 69 11 888

Fax: +971 2 6262300

Email info@ecomman-uae.com

Web www.ecomanonline.com

Our Engineering Consulting Services

Our Team of expert Engineers covers the following Engineering Disciplines:

Project Management Consultancy

When we offer our Project Management Consultancy package to our Clients, they know that their project lies in safe hands. From tender preparation & administration to the final commissioning and hand over, our Project Team will be closely supervising each and every aspect of the project ensuring that our Client's interest is best protected. In other words, when we say "Client Representative", we truly mean it. Our Project Management Consultancy service spans the entire project execution phase, including but not limited to the following:

- Tender Package Preparation and Administration
- Contract and Procurement Management
- Project Execution Planning & Control
- Construction Management & Supervision
- Quality Management
- Project HSE Management
- Risk Management & Cost Control
- Project Pre-commissioning and Commissioning Assistance

Safety, Quality and Environmental

Considering the high importance of the safety and environmental aspects of any project, we have a dedicated team of experts who provide a range of Safety & Environmental Engineering studies.

Whether related to the project design, project surroundings or environment, our team of experts will make sure that all relevant safety & environmental aspects are adequately addressed, and where applicable, protective measures and safeguards are implemented. Our scope of service covers, but is not limited to, the following:

- Hazard & Operability (HAZOP) Study
- Hazard Identification (HAZID) Study
- Quantitative Risk Assessment (QRA)
- Formal Safety Assessment (FSA)
- Design of Active & Passive Fire Protection Systems
- Environmental Impact Assessment (EIA)
- Specialized Engineering Studies
- Strategic Performance Management
- EcoMan Laboratory Systems.

Competency Management Solutions

- EcoMan Competency Online Training Management System
- Process & Process Safety Engineering
- Mechanical (Static & Rotary) Engineering
- Piping and Pipeline Engineering
- Electrical Engineering
- Instrumentation Engineering
- Civil/Structural Engineering



1 TRAINING AND COMPETENCY DESIGN



CompetencySet™

Provide employees with a clear
Pathway to Advancing in your
Organization and Empower your
employees to take charge of their careers

[Book a Software Demo](#)

WE HELP YOU MEET THE TRAINING AND DEVELOPMENT NEEDS OF YOUR PEOPLE

Our design services are tailored to the needs of your organisation and projects.

We can analyse the baseline competency data of your organisation to understand the unique training needs of your business to ensure operational compliance and safety. We then develop solutions that address these **competency needs**—which could range from the development of competency profiles and matrices to designing and implementing training programmes.

WE WILL WORK IN CLOSELY WITH YOU TO DELIVER OUR DESIGN SERVICES, WHICH COVER:

- **Training infrastructure**

We support organisations to design, specify and configure training centres that deliver practical training. We specialise in designing and building world class training plants and skids that simulate oil and gas processes with the aim of accelerating competency through the simulation of real work scenarios in an environment with reduced risk

- **Environmental response consultancy**

We support you in preparing plans for environmental issues, from response to a pollution incident through to a complete emergency response solution, including 24hr global support from our purpose-built centre

In addition, we can help you meet compliance and competence requirements and create training and development roadmaps.

We deliver our competence consultancy service as a standalone offering or as part of an end-to-end solution.

2

COMPETENCY SOFTWARE



RELIABILITY, PREDICTABILITY, COMPLIANCE, RISK ... TAKE CONTROL

CompetencySet is EcoMan's Training and Competency Management software, designed to map and manage workforce competency specifically for the oil, gas and renewables sectors.

Comprising individual modules that can be used in any combination, it offers an efficient, reliable and automated route to assessing, managing and tracking workforce capabilities, vital for industries managing complex shift patterns across multiple projects and locations.

It uses Microsoft.NET technologies to ensure optimum security and performance. The software interfaces with all major ERP systems and is fully customisable.

Offering seamless tracking of training, from request to completion and easy-to-use, intuitive user interfaces, its reporting dashboards are fully customisable to ensure users have access to exactly the data they need when they need it. The system is supported by a service portal, with live support available 16 hours a day, five days a week.

Contact: competencySet@ecomman-uae.com

3 COMPETENCE DEVELOPMENT AND ASSESSMENT



HELPING YOU MAINTAIN THE HIGHEST STANDARDS OF COMPETENCE

We can deliver all administrative functions involved in assuring and managing a competent workforce.

Our dedicated competence development and assessment service offers an extensive portfolio of courses and programmes designed to enhance workforce capability in all areas. We have our own highly experienced, multilingual team of instructors and safety professionals. Together they deliver and assess bespoke and industry-recognised training across many industrial disciplines.

Our highly qualified instructors are subject to rigorous vetting to ensure their suitability to conduct assessments of learner competence. We also consistently and conscientiously adhere to the independent accreditation standards of the courses we deliver.

Our assessments include:

- Gap analysis and benchmarking
- Learning evaluations
- Risk measurement
- Planning, coordination and vendor selection
- Course booking including ancillary arrangements
- Budget forecasts
- Management reporting
- Performance reports
- Competence and compliance management, driven by CompetencySet Cloud base Software
- Data capture and management
- Document control
- Recording, reporting and regular updates

4 COMPETENCY MANAGEMENT AND VERIFICATION



WE OFFER AN END-TO-END SOLUTION FOR COMPETENCY MANAGEMENT AND VERIFICATION, TAILORED TO MEET YOUR NEEDS

Many clients choose us to externally assure the management of competence to ensure compliance. We use our versatile competence management systems and software to:

- Develop competency profiles and matrices
- Manage competency frameworks
- Develop assessment strategies and execute them
- Conduct a workplace assessment against agreed frameworks
- Manage the delivery of training to plug skills gaps
- Verify assessments

As a result of our work clients can manage the levels of compliance to defined competency frameworks easily with full visibility of teams, department and assets.

Our competence compliance toolkit comprises the following audit and measurement techniques:

- Quality management system and procedures
We instigate an efficient and cost-effective system to enable you to work towards reducing – and, eventually, removing – any specifications, standards and expectations that fail to conform to business goals
- Quarterly performance reviews
Performance is reviewed quarterly against predetermined key performance indicators
- Critical procedures
We develop, implement and assess HSSE procedures, environmental management systems (EMS) and total quality management (TQM) procedures
- Assurance audits
Quality assurance audits are conducted regularly to verify full compliance with international HSSE, EMS and TQM standards
- Verification services

We verify assessment and quality assurance compliance to international standards, as required by international accreditation and certification authorities

- Vendor co-ordination and management
We can manage third parties that supply goods or services to your business
- Satellite and external accreditations
We can liaise with training facilities operating from afar to deliver certifications and awards under the auspices of a relevant accredited centre or external awarding body
- Competent Management System (CMS) and Training Management Services (TMS)
Professional and cost-effective training management solutions: using CMS and TMS, we co-ordinate and administer your entire training requirement



5 COMPETENCE MANAGEMENT SYSTEMS AND SOFTWARE



COMPETENCYSET: TRAINING AND COMPETENCE MANAGEMENT SOFTWARE FOR THE UTILITIES, OIL AND GAS INDUSTRY

Our integrated training and competence management software suite, CompetencySet, is designed to meet the complex needs of the oil and gas industry and its regulatory requirements.

Leveraging the strength of our Operations and Maintenance, Engineering and Training experience, we can offer you a way of effectively managing workforce competency: from audits and analysis to performance monitoring, and from training and eLearning management to real-time analysis of workforce competency.

CompetencySet can analyse data across an individual business unit, across a specific asset or across your organisation as a whole, computing multiple matrices and roles.

It can be used to:

- Measure workforce compliance, capability and performance
- Manage and track workforce skill and skills gaps
- Generate auditable, on-demand reports to meet operational and regulatory requirements
- Enable planning and tracking of personnel scheduling

The system comprises five complementary modules that can be used individually or in any combination, depending on your requirements:

- Learning management—a platform for hosting eLearning content and certification, ensuring consistent delivery even in remote locations
- Training management—facilitating the scheduling and coordination of physical and practical training, it incorporates the training matrix and automatically generates recertification reminders

- Competence management—storing competence profiles across the organisation, supporting online assessments and recording evidence of workforce attainment
- Workforce planning – coordinates the movement of a workforce across complex shift patterns, ensuring organisations have the right mix of skills and competencies at all times
- Performance management—integrated solution linking objective setting and appraisals with workforce competence, providing clear evidence-based data on an individual’s performance
- Our iPad-enabled version of the tool also offers an assessment application that allows for quick, paperless assessments, automatically transferring completed assessment data into the CompetencySetssystem.
- Hosted at Microsoft Azure data centres, CompetencySetoffers best-in-class levels of uptime and is enabled for low-bandwidth environments and proven in live



6

TECHNICAL TRAINING



WE CAN BUILD THE COMPETENCE OF YOUR STAFF IN TECHNICAL DISCIPLINES USING ADVANCED PRACTICAL AND DIGITAL DELIVERY TECHNIQUES.

We develop engineers, operators and technicians into safe, operationally minded workforces, skilled in the necessary areas to ensure successful and safe operations, engineering, construction and drilling activities.

This training has been refined using our many years of experience in executing technical training solutions for NOC's and IOC's, including operational readiness scopes linked to new plants and nationalisation programmes.

Training can be provided:

- At our dedicated centres, which replicate processes in a safe environment
- Through developing a training centre for your organisation
- Through developing the participant directly in the field at the asset

We cover all maintenance disciplines including:

Instrumentation

We provide training on installation and commissioning techniques on pressure, temperature, level and flow instruments.

Electrical

We train your staff on installation and wiring techniques, motor control and electrical measurements for single and three phase systems.

Mechanical

We teach your staff how to install and align various types of mechanical equipment, including pumps, valves, bearings and mechanical seals.

Construction skills

We provide construction skills training for projects and local workforce development activities, that draw upon our EPC experience. This includes joinery techniques, shuttering, rebar, electrical installation, scaffold and construction HSE.

Pipe fabrication

We provide training on the development, fabrication and installation of pipe spools and fittings.

Welding

This is taught on plate and pipe to American Society of Mechanical Engineers (ASME) standards, using fillet and butt welds in all positions.

Operations technical training:

We create safe, skilled and competent workforces in alignment with your operating objectives. We have significant experience in preparing workforces for the operations of newly constructed plants. This capability allows us to train and upskill staff to ensure smooth start-up and seamless handover of operations. Training is delivered at site using plant documentation and operating procedures as well as coordinating training with equipment vendors.

Drilling technical training:

Training involves drilling operations, well control and well services delivered in line with the latest industry standards and best practice.



7 TRAINING CENTRE MANAGEMENT



WE HAVE DESIGNED, DEVELOPED AND CURRENTLY OPERATE LARGE SCALE TRAINING FACILITIES IN 10 COUNTRIES INCLUDING AFRICA, MIDDLE EAST AND ASIA PACIFIC

We have a proven track record in developing training facilities for clients from the initial design through to operation and management where necessary. This includes the detailed design and build of new centres and process plants, along with procurement services and operational systems to ensure that the start-up and management of each training facility meets client requirements.

We also run existing centres which were not designed or built by us. EcoMan provides training centre operational management, processes and systems to deliver relevant, quality technical training. We also develop training curriculum and programmes that benefit from our approach to blended learning, industry experienced technical trainers and hands-on practical skills development. Our digital solutions include the development and production of digital assets such as e-learning packages, animations and augmented reality simulations that actively engage learners.

(We have over 400 technical experts developing and delivering our training materials)

Currently, we have more than 50 English language specialists and 400 technical experts focused on developing training curriculum and competence. We deliver in the areas of HSE

and technical O&M, engineering, drilling and well services training as well as emergency response and crisis management (ERCM).

Our technical experts serve an international client-base, spanning a diverse range of fields including exploration and production, drilling, refining, petrochemicals, gas, LNG, Utilities and renewables. From this large pool of resources we can staff training centres with high quality specialists.

Our delivery teams are:

- Safe
- Highly experienced
- Cost conscious
- Delivery focused
- Global and flexible
- Technical experts
- Operationally minded
- Competency specialists
- Able to deliver asset specific training
- Accredited



8 NATIONALISATION PROGRAMMES



OUR NATIONALISATION PROGRAMMES PROVIDE YOUR DELEGATES WITH SKILLS AND QUALIFICATIONS SO THEY CAN START CONTRIBUTING TO YOUR SUCCESS IMMEDIATELY

Our practical experience of running large scale technical nationalisation training programmes spans over 20 years in the Middle East and Central Asia, with a consistent track record of generating in-country value across these projects.

We have a strong track record in delivering technical, regulatory and academic training to achieve nationalisation.

Our nationalisation programmes equip delegates with the necessary skills and qualifications to enable them to make an immediate and valuable contribution in the workplace.

Our team of multinational industry training professionals have extensive oil and gas international best practice experience, working with some of the world's largest energy sector companies. All of our instructors are screened for prerequisite field experience as well as teaching and assessing skills.

Course delivery and development

We provide our clients with industry-standard, competence-based training programmes

which accelerate the development of skilled and competent technicians and upskill existing employees. Typically, these programmes follow a pattern of English language development, core skills, technical discipline and simulated work experience using process training plants and our digital training solutions.

At the core of our programmes are the themes of work ethic, safety and teamwork – themes that are reinforced daily through bespoke training strategies and methodologies.

World class Technical Centres

At our training centres we provide delegates with practical and realistic learning using low-risk hands-on training. This approach accelerates learning and at the same time eliminates risk of loss of production revenue. This experiential approach is blended with theory-based classroom sessions for an overall approach to learning that is both comprehensive and immersive.

This extensive, hands-on, practical experience allows us to fast-track the development of delegates, so that when they are back on site, the time until they can work productively and autonomously is much reduced.

We also operate and provide training professionals to support existing client training centres, and we deliver training on-site and online for those clients who do not have existing centres.

We deliver world-class, internationally accredited technical training programmes for the Oil and Gas, Utilities industries.



9 DIGITAL TRAINING CONTENT



e-Learning library

Our library holds over 10,000 online courses spanning HSSE and soft skills through to engineering, drilling, Utilities, renewable and process-based content. Verified by our in-house subject matter experts, we ensure our content is right. Available on a pay-as-you-go basis or through subscription, we will customise courses to align with client brand and other requirements. The library is continually updated so users only access the most up-to-date material.

Hosted on our software platform, CompetencySet LMS, the library can be accessed anywhere, even in low bandwidth environments, ensuring whole organisations have access to the same online content, wherever and whenever they need it.

Custom courses

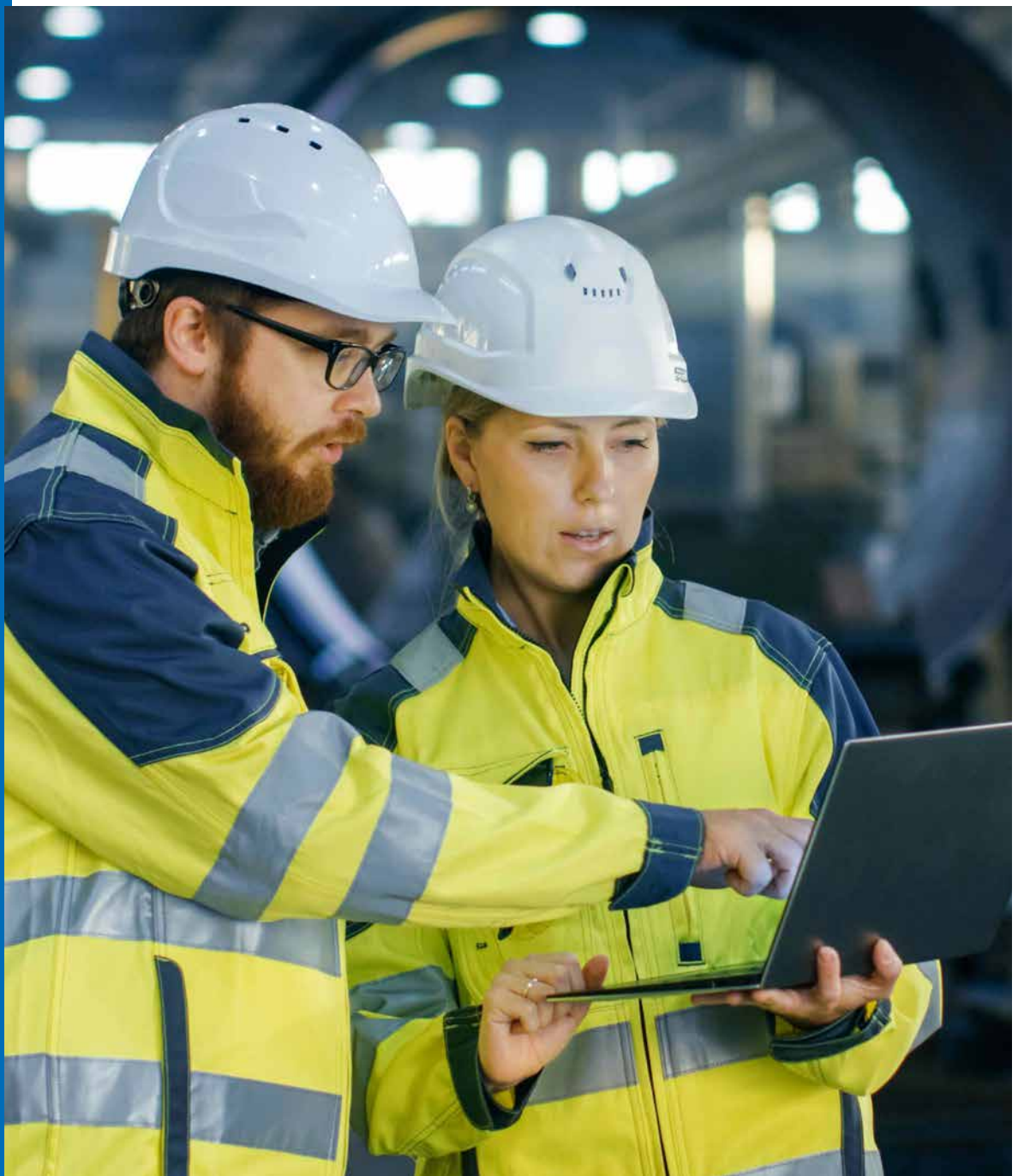
We can develop fully customised digital training content for a range of business requirements; from a company and location-specific induction to courses covering soft skills, procedural training (such as Permit to Work) and equipment specific training.

We use augmented reality, 360o video, virtual reality and 3D modelling to deliver highly effective equipment and location-specific simulations, vital for the safe preparation of personnel before beginning live operations in the field.

Map and manage

Our learning management system, hosted within our CompetencySet software platform, supports the monitoring of individuals' attainment.

Easy to use, it makes it quick and simple to register users, store and report on user results and can connect to our wider competency management CompetencySet software to deliver a wrap-around competency management solution.



10 LABORATORY DEVELOPMENT TOWARDS ACCREDITATION



EcoMan provides all support to all kinds of laboratories in all the activities that are required for the laboratories to obtain, maintain and ex-extend their accreditation according to ISO/IEC 17025. Our support can be in the following forms:

A comprehensive project to qualify the laboratory towards accreditation. This includes training of the laboratory staff in all aspects required to establish, implement and maintain the management system. It also includes direct assistance and supervision on establishing and implementing the documentation and accumulating the records required for accrediting the laboratory activities:

Laboratory Auditing Services:

To ensure the laboratories compliance with the accreditation standards as well as the regulatory standards, EcoMan offers its auditing services the following forms:

- **Gap analysis:**
Conducted to obtain a comprehensive idea about an existing situation and decide on future steps towards accreditation.
- **Internal audit :**
conducted either by our representatives or by the laboratory staff under our representative assistance and supervision to provide on hands training.
- **Simulation of accreditation :**
Conducted by our representatives to simulate the assessments performed by the accreditation body. This gives the laboratory management the confidence in the laboratory status before having the official accreditation visit. It also helps the laboratory staff gets familiar with the activities conducted during the accreditation visit.

11 HEALTHSAFETY ENGINEERING CONSULTANCY SERVICES



Considering the high importance of the safety and environmental aspects of any project, we have a dedicated team of experts who provide a range of Safety & Environmental Engineering studies.

Whether related to the project design, project surroundings or environment, our team of experts will make sure that all relevant safety & environmental aspects are adequately addressed, and where applicable, protective measures and safeguards are implemented. Our scope of service covers, but is not limited to, the following:

- Hazard & Operability (HAZOP) Study
- Hazard Identification (HAZID) Study
- Quantitative Risk Assessment (QRA)
- Formal Safety Assessment (FSA)
- Safety Integrity Study (SIL)
- Design of Active & Passive Fire Protection Systems
- Health & Safety Management, compliance monitoring and Conformity, auditing and peer reviewing
- Hazard Identification and Operability Analyses
- Risk Analyses and Safety Studies
- Loss Prevention and Safety Engineering
- Occupational Health & Safety and Working Environment Engineering
- Reliability, Availability and Maintainability (RAM) Studies
- Numerical and Analytic Modelling
- Human Factors Analysis
- Environmental Impact Assessment (EIA)
- Safety Documentation & Authoring

12

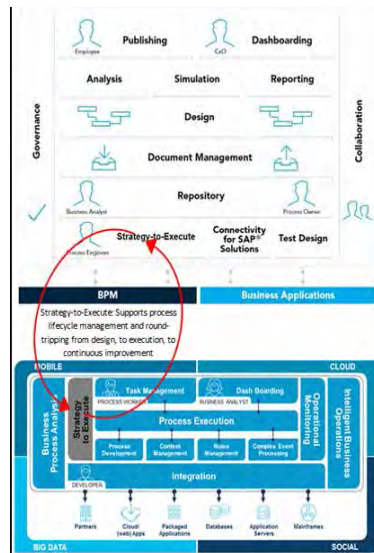
PROJECT MANAGEMENT CONSULTANCY SERVICES



When we offer our Project Management Consultancy package to our Clients, they know that their project lies in safe hands. From tender preparation & administration to the final commissioning and hand over, our Project Team will be closely supervising each and every aspect of the project ensuring that our Client's interest is best protected. In other words, when we say «Client Representative», we truly mean it. Our Project Management Consultancy service spans the entire project execution phase, including but not limited to the following:

- Tender Package Preparation and Administration
- Contract and Procurement Management
- Project Execution Planning & Control
- Construction Management & Supervision
- Quality Management
- Project HSE Management
- Risk Management & Cost Control
- Project Pre-commissioning and Commissioning Assistance

13 BUSINESS PROCESS MANAGEMENT SYSTEM (BPMS)



ARIS Software Solution from EcoMan handles the complete vision of policy and procedure management from the design to release, where it enables creation of knowledge portal to contain all the policies and procedure and govern their issuance as well. This approach is based on implementing ARIS Connect for the design and collaboration, ARIS Governance to control and automate the issuance cycle.

This automated solution for managing and reporting policies and procedures. A solution that will be an extendible approach to design and monitor operations in the future.

EcoMan offers the world's first Digital Business Platform. Recognized as a leader by the industry's top analyst firms, we help you to combine existing systems on premises and in the cloud into a single platform to optimize your business and delight your customers. With this solution, you can rapidly build and deploy

Digital Business Applications to exploit real-time market opportunities. Get maximum value from big data, make better decisions with streaming analytics, achieve more with the Internet of Things, and respond faster to shifting regulations and threats with intelligent governance, risk and compliance. The world's top brands trust EcoMan to help them rapidly innovate, differentiate and win in the digital world.

Solution approach:

- Deploy ARIS platform
- Migrate current policies and procedures to ARIS
- Enable governance flow
- Knowledge transfer to your implementation team.

With this solution approach, ECOMAN provides you with an end-to-end sustainable approach utilizing the best-in-class technologies that can be deployed by your internal capacity.

Benefits:

- Linked audits to actual business hierarchies
- Simplicity in audit planning and incidents reporting
- Easy meaningful reporting
- Extendible solution that can cover RISK and COMPLAINTS in the future
- Synchronize operational business goals and corporate strategy with IT needs
- Establish efficient, agile and transparent processes that are driven by the business and rapidly implemented and changed by IT
- Build a framework for an efficient BPM approach and for the analysis of the weak points and optimization potential in a process landscape
- Give business the control it seeks over IT implementations—while ensuring IT is a proactive partner in driving the change throughout the enterprise

Our Clients



Since opening EcoMan Co. in 1990 more than 300,000 professionals have benefited from our training, through our public course schedule and in-house programmes. EcoMan Co. has been privileged to work with most leading organisations in the region, covering all aspects of development from strategic leadership to patient flow to financial modeling. With our carefully screened instructors and our excellent team, we have shaped a superior training experience that has been a privilege to share with top tier institutions all over the Middle East. Below is a selection of our clients:

Abu Dhabi Commercial Bank	DP World	National Drilling Co.
Abu Dhabi Distribution Co	Du	National Lottery Authority
Abu Dhabi Education Council	Dubai Electricity & Water Authority	Oman LNG LLC
Abu Dhabi Food Control Authority	Dubai Properties Group	Ooredoo
Abu Dhabi Gas Development Co	Elm	ORYX GTL
Al Hosn Gas	EIAST	Petroleum Development Oman LLC
Abu Dhabi Gas Liquefaction Ltd	Emirates LNG	Primary Health Care Corporation
Abu Dhabi Investment Council	Emirates National Oil Co (ENOC) LLC	Qatar Foundation
Abu Dhabi National Oil Co	Emirates Nuclear Energy Corp	Qatar Petrochemical Company QAPCO
Abu Dhabi Police	Etisalat	Qatar Petroleum
Abu Dhabi Polymers Co Ltd Borouge	Federal Authority For Nuclear Regulation	Qatar Steel Co Ltd
PTE	Federal Demographic Council	Rabigh Refining & Petrochemical Co
Abu Dhabi Quality & Conformity Council	Fosroc International Ltd.	RasGas Company Ltd
Abu Dhabi Retirement Pensions & Benefit	GASCO	Riyad Bank
Abu Dhabi Systems & Information Centre	Gen Sec Of The Executive Council	Royal Commission For Yanbu
Abu Dhabi Tourism & Culture Authority	Hamad Medical Corporation	Salalah Methanol Co.
Abunayyan Holding	Haya Water	Saline Water Conversion Corporation
ADASI	Health Authority Abu Dhabi	Saudi Arabian Airlines
ADCO	International Petroleum Investment	Saudi Aramco OOC Group
ADNOC Distribution	King Abdulaziz City for Science & Tech	Saudi Basic Industries Corporation
Al Ain Distribution Co	King Faisal Specialist & RC	Saudi British Bank
Bank Al Bilad	Kuwait Oil Co	Saudi Electricity Company
ALDAR Properties	Kuwait Petroleum Corporation	Sultan Qaboos University Hospital
AMERICANA	Maersk Oil Qatar AS	Supreme Council for National Security
ARASCO	MBC Group	Supreme Council of Health
Aspire Zone Foundation	Ministry of Defence Oman	Tawazun Offset Program Bureau
Bahrain Credit	Ministry Of Finance	TRA
Capital Markets Authority	Ministry Of Interior	Wasl Asset Management
Dar Al Riyadh Consultants	Ministry of Labour	Zakum Development Co
Department of Finance Abu Dhabi	Ministry of Presidential Affairs	
Department of Transport Abu Dhabi	Mubadala	
Dolphin Energy Ltd	Municipality of Abu Dhabi City	
	Nakheel PJSC	
	National Archives	

Certified And Specialised Courses

The certified courses are cutting-edge events which are brought to you in association with our academic partners.

Discover the benefits of these certified courses:

- Gain an in-depth understanding of every issue impacting your organisation and ensure you walk away with the confidence and experience to handle any situation
- Earn a certificate in your chosen topic area that will attest to your proficiency, enhance your value to your organisation and further your professional development
- Discover best practice and critical strategies in your chosen field that will ensure organisational compliance and improve your job performance
- Exchange ideas and discuss practical solutions to common (and not so common) dilemmas with colleagues and leading specialists



International Accreditations

By virtue of EcoMan Training Company approved training provider status with the below professional organizations, the participant may be awarded with an internationally recognized and Accredited Certificate that will provide him with unmatched value in enhancing and developing his career and professional skills.

EcoMan Company is the first training company in the whole Middle East that adapted the Continuing Professional Development concept, which features the awarding of continuing education units, professional development hours or similar professional development units which greatly assists all professionals in quantifying and making a proper and valid reference as to the training that they have gained through time.



API: American Petroleum Institute

EcoMan Company is the training provider in the Middle East that holds this prestigious status as an API Certified Training Provider, and will continue its commitment to promote API's tradition of quality in its delivery of internationally-accredited training programs.

EcoMan Company demonstrates compliance to the standards and strictest requirements of API's **Training Provider Certification Program (TPCP)**. EcoMan Training Company complies with the API's strictest API TM-1 standard and fully satisfies the **TPCP criteria** in the delivery of global qualifications at par with international standards.



IACET: International Association for Continuing Education & Training

EcoMan Training Company is an Authorized Training Provider by the International Association for Continuing Education and Training (IACET), 1760 Old Meadow Road, Suite 500, McLean, VA 22102, USA. In obtaining this authority, EcoMan Training Company has demonstrated that it complies with **the ANSI/IACET 1-2013 Standard** which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, EcoMan Training Company is authorized to offer IACET CEUs for its programs that qualify under the **ANSI/IACET 1-2013 Standard**.

EcoMan Training Company's courses meet the professional certification and continuing education requirements for participants seeking **Continuing Education Units (CEUs)** in accordance with the rules & regulations of the International Association for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

EcoMan Training Company will award CEUs (Continuing Education Units) or PDHs (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of EcoMan Training Company programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by EcoMan Training Company. EcoMan Training Company will provide a copy of the participant's CEU and PDH Transcript of Records upon request.



BAC: British Accreditation Council

EcoMan Training Company is accredited by the British Accreditation Council **for Independent Further and Higher Education as an International Centre**. BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, EcoMan Training Company meets all of the international higher education criteria and standards set by BAC.



AWS: American Welding Society

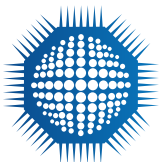
EcoMan Training Company is the International Agent of the **American Welding Society (AWS)** and Authorized Provider of AWS international certification examinations outside the USA. EcoMan Training Company exhibits compliance and adherence to **AWS Quality Control Standards** in the development, conduct and delivery of certification courses and exams for welding and inspection professionals on behalf of the American Welding Society.

The American Welding Society’s certification programs are internationally recognized and are used as a benchmark of quality workmanship and skills within the welding industry around the world.



C&G: British City & Guilds (C&G)

EcoMan Training Company is an Approved Centre by the **British City & Guilds**. City & Guilds is the leading award-giving body and provider of international vocational qualifications. City & Guilds qualifications are recognized worldwide and are offered across a wide range of industries progressing from entry level to the highest levels of professional achievement. EcoMan Training Company complies with the scope and qualification requirements of City & Guilds.



nebosh
Accredited Centre
1378

NEBOSH: The National Examination Board in Occupational Safety and Health

EcoMan Training Company is an Accredited Course Provider of The National Examination Board in Occupational Safety and Health (**NEBOSH**). NEBOSH is an awarding body approved by Scottish Qualifications Authority (SQA) and EcoMan Training Company is authorized to offer NEBOSH’s comprehensive range of globally-recognized qualifications designed to meet the health, safety, environmental and risk management needs of all places of work in both the private and public sectors.



ITC-UNCTAD/WTO: International Trade Centre – United Nations Center for Trade & Development / World Trade Organization

EcoMan Training Company is an Approved Training Partner of **the International Trade Center – UNCTAD/WTO**. EcoMan Training Company is approved to deliver ITC’s International Professional Certification Program based on the Modular Learning System on Supply Chain Management (MLS-SCM) . EcoMan Training Company exhibits its commitment in regularly monitoring and evaluating the implementation of ITC’s training programmes and in adopting corrective measures as needed to ensure that the highest possible levels of professionalism, quality and impact are attained. ITC is the joint agency of WTO and the United Nations and is devoted to helping countries become more competitive in global markets and thus speed up sustainable economic development and contribute to the achievement of the Millennium Development Goals.



Chartered
Institute of
Environmental
Health

CIEH: Chartered Institute of Environmental Health

EcoMan Training Company is an Approved Training Centre of the **Chartered Institute of Environmental Health (CIEH)**. As an approved training centre, EcoMan Training Company is authorized to offer CIEH’s international qualifications on health, safety and environment, and demonstrates its commitment to the Charter Principles which incorporates standards of excellence and principles of good practice as specified in the CIEH Centre Charter. CIEH is a Royal Charter commissioned to promote environmental health and safety by regulating training and certification programs for public benefit.



ISBI: International Society of Boiler & Pressure Vessel Inspectors (ISBI)

EcoMan Training Company is an approved training and exam provider of the **International Society of Boiler & Pressure Vessel Inspectors (ISBI)**. ISBI is one of the premiere international organizations that focus on upgrading the skills and qualification levels of boiler and pressure vessel inspectors and operators.



ICML: International Council for Machinery Lubrication

EcoMan Training Company is an international exam partner of the **International Council for Machinery Lubrication (ICML)**. EcoMan Training Company has exhibited compliance to standards of delivery of ICML's qualifications and examinations in the Middle East. The ICML is an independently-chartered organization founded to facilitate growth and development of machine lubrication as a technical field of endeavour. Among its various activities, ICML offers skill certification testing for individuals in the fields of machine condition monitoring, lubrication and oil analysis.



PMI: Project Management Institute (R.E.P.) ID: 4526

EcoMan Training Company's training programs meet the continuing professional development requirements of the **Project Management Institute (PMI)**. The Professional Development Units/Hours (PDUs) or Continuing Education Units (CEUs) awarded to EcoMan Training Company's participants are recognized and credited by the Project Management Institute (PMI) as per Criterion 4 of the Registered Education Provider (R.E.P) Program, by virtue of EcoMan Training Company's Authorized Provider status from the International Association for Continuing Education & Training (IACET-USA).



SAVE International: Society of Value Engineers

Some of EcoMan Training Company's instructors are certified by **SAVE International**[®] to deliver its internationally-recognized qualifications and certification programs on value engineering. **SAVE International**[®] is the premier international society devoted to the advancement and promotion of value engineering, methodology and management.



BEAC: Board of Environmental, Health & Safety Auditor Certifications

EcoMan Training Company's safety audit and inspection courses adhere to the guidelines set by the **Board of Environmental, Health & Safety Auditor Certifications (BEAC-USA)**. BEAC is authorized to issue professional certifications relating to environmental, health, and safety auditing and other scientific fields. BEAC is a member of the Council of Engineering and Scientific Specialty Boards (CESB), a third-party accreditation board. The CESB has granted full accreditation to BEAC's Certified Professional Environmental Auditor (CPEA) certification.



NACE: National Association of Corrosion Engineers

EcoMan Training Company employs some instructors who are active and certified members of the **National Association of Corrosion Engineers (NACE)**. NACE International is recognized globally as the premier authority for corrosion control solutions. The organization offers technical training and certification programs, conferences, industry standards, reports, publications, technical journals and government relations activities.



OSHA: Occupational Safety and Health Administration

Some of EcoMan Training Company's instructors are certified and approved by the **Occupational Safety & Health Administration (OSHA)** to conduct general safety courses and outreach training programs for industries. OSHA's mission is to assure safe and healthy working conditions for working men and women by setting and enforcing standards and by providing training, outreach, education and assistance



IOSH Managing Safety & Working Safety- Centre ID: 3474

IOSH is dedicated to raising the standards of health, safety and environmental management. They are recognised worldwide by practitioners and employers alike as the leading light in health and safety standards of training. EcoMan Licensed Training Provider and accredited to run IOSH 'Managing Safely' certification. View our IOSH Accredited Training Programmes.



ACTVET: Abu Dhabi Centre for Technical & Vocational Education and Training

EcoMan is approved by Abu Dhabi Centre for Technical & Vocational Education and Training (ACTVET) as a Training Provider of technical and management programmes. EcoMan demonstrates its compliance with ACTVET's standards and licensing requirements pertaining to the competence of its staff, learning materials, and resources needed to deliver and assess the qualifications offered. ACTVET was created by the Abu Dhabi Executive Council to preside over technical and vocational training, committed to establishing policies and standards that effectively regulate technical and vocational educational institutions in the Emirate of Abu Dhabi.



KHADA: Knowledge & Human Development Authority - Permit No. 627400

EcoMan is approved by Dubai Knowledge & Human Development Authority (KHADA Permit No. 627400) as a Training Provider of technical and management programmes. EcoMan demonstrates its compliance with KHADA's standards and licensing requirements pertaining to the competence of its staff, learning materials, and resources needed to deliver and assess the qualifications offered. KHADA was created by the Dubai Executive Council to preside over technical and vocational training, committed to establishing policies and standards that effectively regulate technical and vocational educational institutions in the Emirate of Dubai.



TVTC: Technical and Vocational Training Corporation - Registration No. (8/1/54436)

EcoMan was established in 1995 as a consultancy and training provider in the UAE, today we have branches all over the Middle East. Our KSA branch is approved by TVTC , registration No. (8/1/54436), and CR No: (1010264773).



ISO 9001:2015 Quality Assurance Standard (Certificate No. ICA2420320169710056)

EcoMan has been awarded the ISO 9001:2015 Quality Assurance Standard in 2009. Receiving the ISO is validation of sustainability of achievements accomplished throughout the years for the quality services provided to our clients and the increased level of client satisfaction, as well as adopting and enhancing the best international practices and procedures. ACS Registrars Limited, an international organisation and provider for ISO Certificates, has granted EcoMan the Quality Assurance Standard after examining the processes for compatibility with the classification rules and criteria, the implementation of the process, performance measurement, continuous development and other requirements to hold the ISO Certification. This includes offering the best quality services and responding to clients promptly.



OHSAS 18001 (Certificate No. ICA2420420169710066)

EcoMan has recently been awarded the OHSAS 18001:2007 Certification. The objective of this new standard is to provide a model for Quality professional safety practice and performance, and a common reference for learning service providers (LSPs) in the design, development, and delivery of training.



FAHR: Federal Authority for Government Human Resources

EcoMan is an Approved Training Partner of the Federal Authority for Government Human Resources (FAHR). The FAHR is the government authority established to manage and develop human resources of ministries and federal government entities to achieve corporate performance excellence through effective collaboration with training partners and support the implementation of integrated solutions for human resources according to international best practices.



ASNT: American Society for Non-destructive Testing

Some of EcoMan Training Company's instructors are certified by the **American Society for Non-destructive Testing (ASNT)** and are authorized to conduct ASNT's certification programs for specific NDT levels. The ASNT is the world's largest technical society for non-destructive testing (NDT) that provides a forum for exchange of NDT technical information, NDT educational materials and programs, and standards and services for the qualification and certification of NDT personnel.



ASME: American Society of Mechanical Engineers

Some of EcoMan Training Company's instructors are active members of the **American Society of Mechanical Engineers (ASME)** and deliver relevant and applicable courses from Pressure Vessels and Piping to Welding and Power Plant Construction. ASME is an organization that enables collaboration, career enrichment, and skills development through quality programs in continuing education, training and professional development, codes and standards, research, conferences and publications, government relations and other forms of outreach.



Centre for Administrative Management Studies

Formed in 2013, Centre for Administrative Management Studies (CAMS) is the global professional body for practitioners, academics and students in Administrative Management. With clear stated charitable aims, CAMS undertakes to promote the science of administrative management for the public benefit.



The Chartered Institute of Logistics and Transport - United Arab Emirates Certificate No. A2017/ECO/00013

The Chartered Institute of Logistics and Transport (CILT) is a worldwide organisation with an established international pedigree. With over 33,000 members working in over 100 countries, the CILT spans the globe. CILT is the pre-eminent independent professional body for individuals associated with logistics, supply chains and all transport throughout their careers. It offers significant benefits to all its members, as well as a complete suite of educational courses internationally.

For more information on CILT, please visit www.ciltuae.org or www.cilt-international.com



The Chartered Institute of Procurement and Supply (CIPS)

The Chartered Institute of Procurement and Supply (CIPS) is an international organisation serving the purchasing and supply profession. Established in 1932, they have grown to become the central reference for industry best practice and their code of conduct is the standard around the world. In 1992 they were awarded a Royal Charter in recognition of our status as a centre of excellence and support for the profession.

Dedicated to promoting good practice, CIPS provides a wide range of services for the benefit of members and the wider business community. CIPS exists to promote and develop high standards of professional skill, ability and integrity among all those engaged in purchasing and supply chain management.

CIPS programmes provide professionals with practical knowledge and skills that can be used immediately back at work. Their trainers are experts in the field and have a track record in delivering innovative, interactive, stimulating and practical learning.



EFQM

EFQM helps to prepare a new generation of business leaders by offering training and development opportunities built on practice-based learning and exchange between organisations. Initially focusing on training business excellence professionals how to assess an organisation using the EFQM Excellence Model, the EFQM portfolio has expanded to include courses on how to start your organisation's "Journey to Excellence", to business management training for senior managers and high potentials through the Pegasus programme.



Institute of Healthcare Leadership and Management (IHLM)

In conjunction with IHLM, EcoMan are proud to offer a comprehensive programme of certified courses in healthcare strategy, leadership and management designed to meet the professional development needs of today's healthcare leaders and their organisations. Based in Oxford in the UK, IHLM is a leading provider of open (available to all) and customised (tailor made for an organisation) courses and programmes as well as digital learning technologies that support the development of healthcare leaders and managers. It aspires to become the world's leading provider of executive education programmes and non-degree courses for healthcare organisations and those who work with or for them, with a faculty that includes many of the world's top healthcare thinkers and leaders.

IHLM's certified courses are aimed at anyone working in any healthcare sector irrespective of their professional or functional background. This includes those who are working in a professional or clinical role as well as staff with an administrative or managerial focus or who have significant leadership responsibilities. They are also appropriate for experienced healthcare managers who wish to refresh or update their existing skills.



ILM: Institute of Leadership & Management - Centre ID: 821887A

The Institute of Leadership and Management (ILM) is the UK's largest awarding body for leadership and management qualifications. ILM partners with over 2,000 ILM-approved centres, comprising private training providers, further and higher education colleges, and employers delivering in-house management training.



EcoMan is approved by Society for Human Resource Management (SHRM)

Founded in 1948, the Society for Human Resource Management (SHRM) is the world's largest association devoted to human resource management. Representing more than 285,000 members in over 140 countries, the Society serves the needs of HR professionals and advances the interests of the HR profession. SHRM's motto is, leading people, leading organisations. Professional development programs offered by SHRM are created using proven global standards of best practice with an applied focus. Today, theory is not enough, the application is crucial. One of SHRM's four strategic pillars is to be a global organisation. SHRM's global growth increased by 32% in 2011 and over 8,500 members currently reside outside of the US. SHRM is also leading in the development ISO Standards for HR and competency models, by the profession, for the profession. A SHRM learning experience delivers the confidence of value and brand recognition that can only come from the world's largest HR association.



The Institute of Sales & Marketing Management (ISMM)

The Institute of Sales & Marketing Management (ISMM) is the UK's only professional body for salespeople. Founded in 1911 to promote standards of excellence in sales and sales management and to enhance the status and profile of sales as a profession, the ISMM has been the authoritative voice of selling and the custodian of sales standards, ethics and best practice for over 35 years.

The ISMM is also responsible for establishing benchmarks of professionalism in sales. It is the only membership body recognised by the UK Government regulatory body Ofqual as an awarding organisation to offer qualifications in Sales, Marketing and Sales Management.

ISMM members are drawn from every sector of industry and commerce. From those just embarking upon a sales career through to senior and experienced sales managers and directors, they share a commitment to upholding the standards of professionalism and integrity that are all hallmarks of sales success.



ATD

Association for Talent Development (previously ASTD) is the world's largest association dedicated to those who develop talent in organizations. For 70 years, ATD's educational mission has been to empower learning and development professionals with the knowledge and skills they need to be successful and competitive.



AIPMM

The Association of International Product Marketing and Management (AIPMM) is the world's largest professional organisation of product managers, brand managers, product marketing managers and other individuals responsible for guiding their organisations and clients through a constantly changing business landscape. It is the only organisation that represents those who manage the entire product life-cycle throughout any industry. Currently over 8000 members strong, it has offerings in North America, Europe and the Middle East, and is expanding soon into Southeast Asia.



ASQ: American Society of Quality

EcoMan Training Company delivers certification-preparation programs on quality management and reliability engineering in accordance with the certification requirements of the **American Society of Quality (ASQ)**. ASQ advances the professional development, credentials, knowledge and skills of quality and reliability professionals through a variety of fields and standards. ASQ also provides support to a number of volunteer groups that develop and approve international and American National Standards. This includes the most widely known standards, such as ISO 9001, ISO 26000, and ISO 14001, as well as other standards and technical reports that apply quality management principles, tools and technology.



The Balanced Scorecard Institute

The Balanced Scorecard Institute, a Strategy Management Group company provides training, certification and consulting services to commercial, government, and non-profit organizations in applying best practice in Balanced Scorecard, strategic performance management and measurement, and transformation and change management.

Products and services include public and on-site courses, facilitation and consulting services, and information and tools used by executives, managers and analysts to transform their organizations into "performance excellence" organizations.

The Institute also provides, through the balancedscorecard.org website, a resource to obtain information, ideas and best practice based on lessons learned from extensive experience in building strategic management and performance measurement systems using the award-winning Nine Steps to Success[®] Balanced Scorecard methodology.

(Certification and training related to the Nine Steps to Success[™] methodology is for internal facilitation and personal use only. Any use of the Nine Steps to Success[™] or other Institute intellectual property beyond internal facilitation use without a formal affiliate or associate agreement with the Institute is prohibited.)



British Institute of Facilities Management (BIFM)

British Institute of Facilities Management (BIFM) is the national professional body for FM in the UK. Formed in 1993 it currently serves over 12,000 members, including overseas practitioners. BIFM also supports an international specialist interest group of more than 1,000 members who wish to keep up-to-date with international best practice.

BIFM Training is managed on behalf of the BIFM by Quadrilect Ltd, and the current programme features over 40 courses including health and safety and a range of accredited options and qualifications. BIFM Training courses are benchmarked against the Institute's professional standards, and offer an unparalleled range of professional development opportunities for FM's looking to improve their knowledge, skill and professionalism. This course provides access to leading edge thinking and skilled practitioner experience in line with the Institute's commitment to providing high quality information, education and networking services for individual professionals and organisations involved in FM. This course also carries a certificate which is recognised under the BIFM's Continuing Professional Development programme. BIFM Training also offers a range of essential learning and development services, including skills profiling and training needs analysis. For further information on BIFM, please visit www.bifm.org.uk



Frequently Asked Questions (FAQ)

There are five easy ways to register:

- Web: Click REGISTER and complete the form and click SUBMIT.
- e-mail: Send your details to info@ecoman-uae.com
- Fax: Complete the Registration Form and fax it to +971 2 6262300
- Telephone: Please call +971 2 69 11 888 to reserve your place.
- Post: Send a completed registration form to P.o.Box: 31441 - Abu Dhabi, UAE

How can I participate in EcoMan Co. course?

To maximize convenience, EcoMan Co. public courses are available in over 40 locations around the world, and held multiple times throughout the year. Participants can attend in person.

What do the fees include?

The fee for the seminar/Programs includes expert instruction materials, documentation, lunch, snacks, and coffee/tea. Accommodation charges are not included in the Fees.

Are there prerequisites or qualifications required to participate in EcoMan Co. training?

There are no prerequisites or qualifications required to participate. However, to maximize the course experience, you will want to pay particular attention to the "Designed For" section of each description, as well as how the course fits in its respective Course Progression Map.

How can I tell which course is right for me?

The best way to find the course that will meet your needs is to look at the Course Progression Map for your discipline, job function, or subject matter need. Each map will show you how the courses are organized within each discipline by level, from Basic to Specialized. In addition to specific subject matter categories within each discipline, the map will also show you the most relevant inter-disciplinary and cross-training courses from other disciplines.

How can I pay?

Your company will be invoiced and we accept a variety of payment methods, including; bank transfer, bankers draft, cheque or cash. We do require payment before the seminar is scheduled to take place.

Do EcoMan Co. courses give me credit toward continuing education?

Yes, EcoMan Co. courses qualify toward Continuing Education Units (CEU) and Professional Development Hours (PDH). A five day course counts toward 3.2 CEUs and 32 PDHs. Our training group can provide the documentation needed upon completion of the course.

Are there any places left on a seminar/program?

Please contact us to check availability. Some seminars fill up very quickly so it is advisable to register as soon as possible to avoid disappointment. Email us at info@ecoman-uae.com

Do you give any assistance with obtaining a visa?

Yes – we do. For registered delegates, we issue a visa invitation letter to help support your application. We can also assist with hotel accommodation in all our venues, as some visas require accommodation in advance.

Are EcoMan Co. Training registered as a learning provider?

We are registered with the U.A.E, Saudi and Egypt Register of Learning Providers which is used by agencies such as the Learning & Skills Council (ACTVET)

Are there any special rates for accommodation?

We always try to secure a special rate for our delegates, please contact us for details. Special rates are subject to availability and are on a limited basis. Early registration will help secure a room at the reduced rate.

Cancellation Policy

If you need to cancel your registration, please do let us know as soon as possible. A late cancellation charge of US \$ 250.00 will be required if cancellation is less than 2 weeks before commencement. If you prefer, you can substitute a colleague in your place at no extra charge. Please call us on +971 2 69 11 888



Worldwide Locations



ABU DHABI, UAE
Tel.: +971 2 69 11 888
Fax: +971 2 62 62 300
Website: www.ecomanonline.com
E-mail: info@ecoman-uae.com



DUBAI, UAE
Tel.: +971 4 34 333 06
Fax: +971 4 34 373 77
P.o.Box: 214132 Dubai - UAE
Website: www.ecomanonline.com
E-mail: info@ecoman-uae.com



CAIRO, EGYPT
Tel.: +2 02 33044532
Fax: +2 02 33041067
Website: www.ecomanonline.com
E-mail: cairo@ecoman-uae.com



RIYADH, KSA
Tel.: +966 11 466 0466
Fax: +966 11 462 8912
P.o.Box: 295990 - Riyadh 11351 KSA
Website: www.ecomanonline.com
E-mail: info@ecoman-uae.com



OHIO, USA
Tel: +1 937 317 0633
Fax: +1 937 626 5554
E-mail: usa@ecoman-uae.com
Address: 9229 BENNINGTON WAY,
Centerville OHIO, USA
ZIP CODE: 45458-5025



www.ecomanonline.com